



Four Principles to optimize ACO MACRA results

ACO Peer Review											
				Download Report		Scaling Factor: Base 0.1 Bonus 0.9					
				ACO Scores	45.6	4.5	49.9	26	0		
TIN Name	TIN	Reporting Entity Default	Attestation Clinic Type(UDF)	Assigned ECs	PI	CQM	CPIA	Actual MCS	Target MCS	Actual MIPS Adjustment	Target MIPS Adjustment
Alliance for Better Healthcare Physicians, LLC	12345678	ACO - SSP	Independent	4	0	35.5	100	38	0	\$38	\$38
Jones Island Primary Care	23456789	ACO - SSP	Independent	1	0	35.5	100	38	0	\$0	\$0
Jones Island Primary Care	34567890	ACO - SSP	Independent	1	0	35.5	100	38	0	\$32	\$32
Kenosha Cardiologists	45678901	ACO - SSP	Internal	26	0	0	100	20	0	\$667	\$667
Main Street Clinic	56789012	ACO - SSP	Internal	410	100	0	100	50	0	\$5.2k	\$5.2k
Association for Better Healthcare Physicians, LLC	67890123	ACO - SSP	Internal	133	100	35.5	100	68	0	\$2.6k	\$2.6k
Gastroenterology Associates	78901234	ACO - SSP	Independent	1	0	35.5	100	38	0	\$12	\$12
Third Ward Allergy Consultants	89012345	ACO - SSP	Independent	2	0	35.5	100	38	0	\$46	\$46

MACRA scoring for ACOs can get complicated by the independent nature of clinics participating in the ACO. When clinics are on separate EHR platforms, the ACO will need MACRA-Specific data analytical tools that calculate each separate MACRA Component (PI, CQM and CPIA). Even though these scores get calculated for the ACO overall, each clinic contributes to that score based on their own performance and weighted based on their own provider count. In order to improve performance throughout the year, an insightful clinic-by-clinic dashboard can enable processes to sustain the high scores that result in ongoing positive Medicare adjustments.

Principle 1: Incorporate Financial Impact

Each clinic should know the specific dollar impact to their revenues (and everyone else's). Since this analysis is enabled via publicly available information, the data gathering is easy and the results are non-proprietary.

Principle 2: Drill into MIPS ACO Aggregation

Providers can envision ACO scoring as complicated, unless a tool shows each group's contribution to the overall ACO score. This visibility can drive energized accountability into a process might otherwise create complacency.

Principle 3: Engage the competitive spirit!

Who does not rally to competition? A great ACO dashboard will show each member clinic's MACRA Component scores as compared to their ACO Colleagues. When your dashboard automatically

highlights anyone falling behind the group standard (or highlights super-achievers!), overall performance should clearly improve.

Principle 4: Frequent Reporting

If you are waiting until after the end of the year to compile ACO MACRA scores, then your ability to influence change is limited to far future periods, and to a single point in time.

Imagine the improvement that could result from a monthly analysis and communications cycle? Of course, you have to make it simple, clear and painless for all member organizations. Our solution incorporates not only superior software, but excellent services that provide individualized webinar support to every single participant, every single month.